八方雲集

八方美味飄香·四面賓客雲集

With Hard Work & Grit, We Can Turn Dumplings into Gold!

Ticker：2753

Disclaimer

This document and relevant information may contain certain forward-looking statements. Such forward-looking statement is not actual results but only reflects the Company's estimates and expectations and is subject to inherent risks and uncertainties that could cause actual results to differ materially from such statement.

The Consolidated financial numbers are reviewed or audited by CPA.

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八方雲集國際股份有限公司
BAFANG YUNJI INTERNATIONAL CO.,LTD

Brand Situation

Our Brands

八方雲集
八方美味飄香·四面賓客雲集

梁社漢 排骨

芳珍 蔬食
FJ VEGGIE

GREATEST AROMA
Dante
COFFEE SHOP
Coffee Life Always Bright
丹堤咖啡

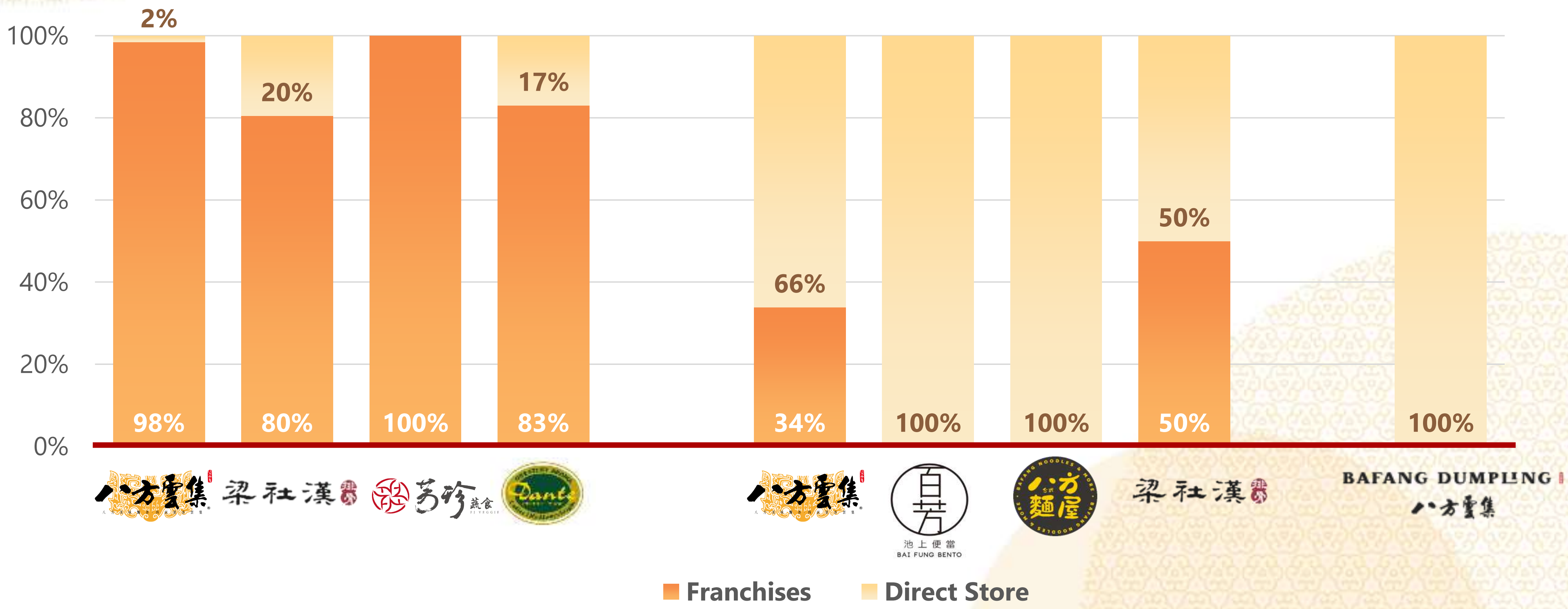
百芳
池上便當
BAI FUNG BENTO

BAFANG NOODLES & MORE
八方麵屋

BAFANG DUMPLING
八方雲集

2025/11 Franchises Updates

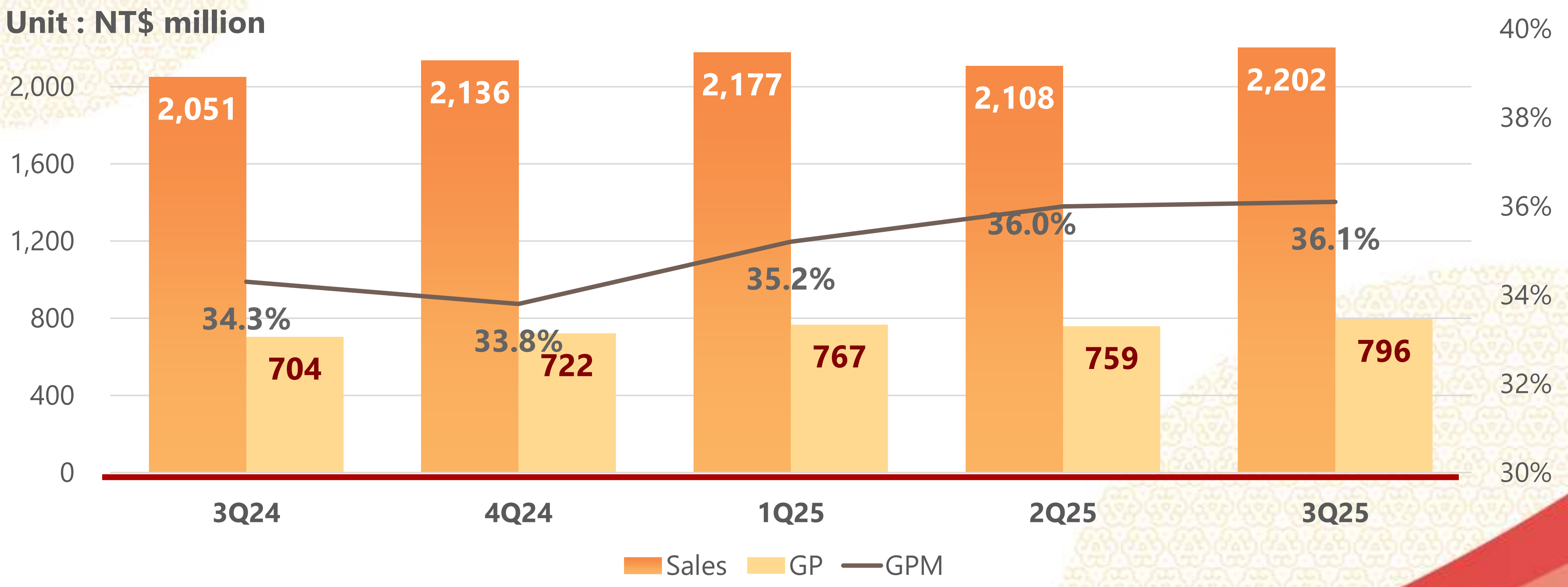
Region	Taiwan				Region	Hong Kong				Region	U.S.
Number	1,038	246	2	12	Number	59	13	4	2	Number	13



八方雲集國際股份有限公司
BAFANG YUNJI INTERNATIONAL CO.,LTD

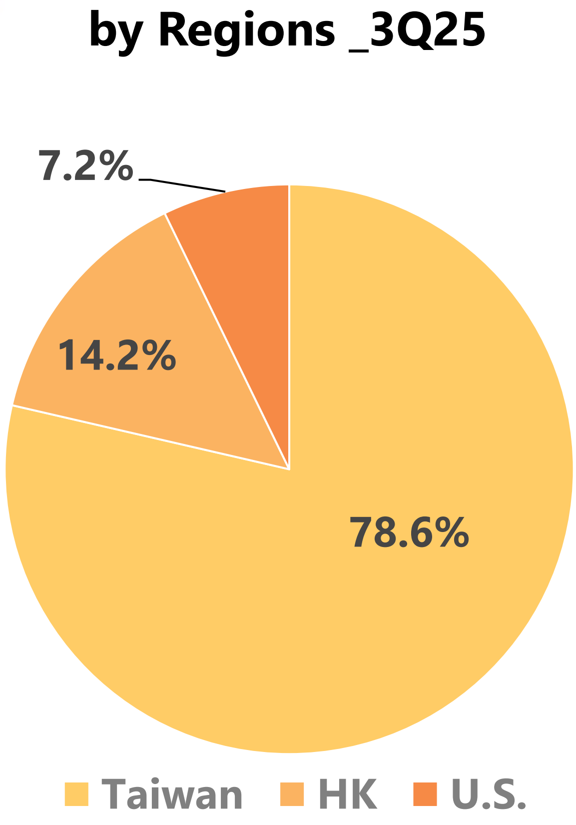
3Q 2025 Financial Results

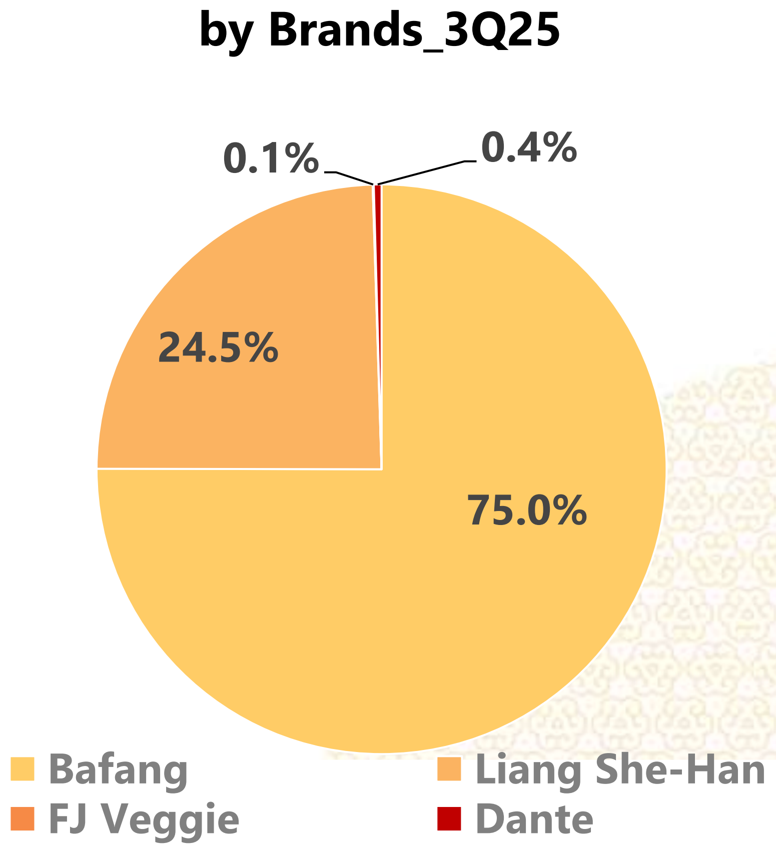
Sales Revenues & Gross Profits



3Q25	YoY	QoQ
Sales	7.4%	4.5%
GP	13.2%	4.8%

Sales Breakdown





All three brands in HK are under Bafang

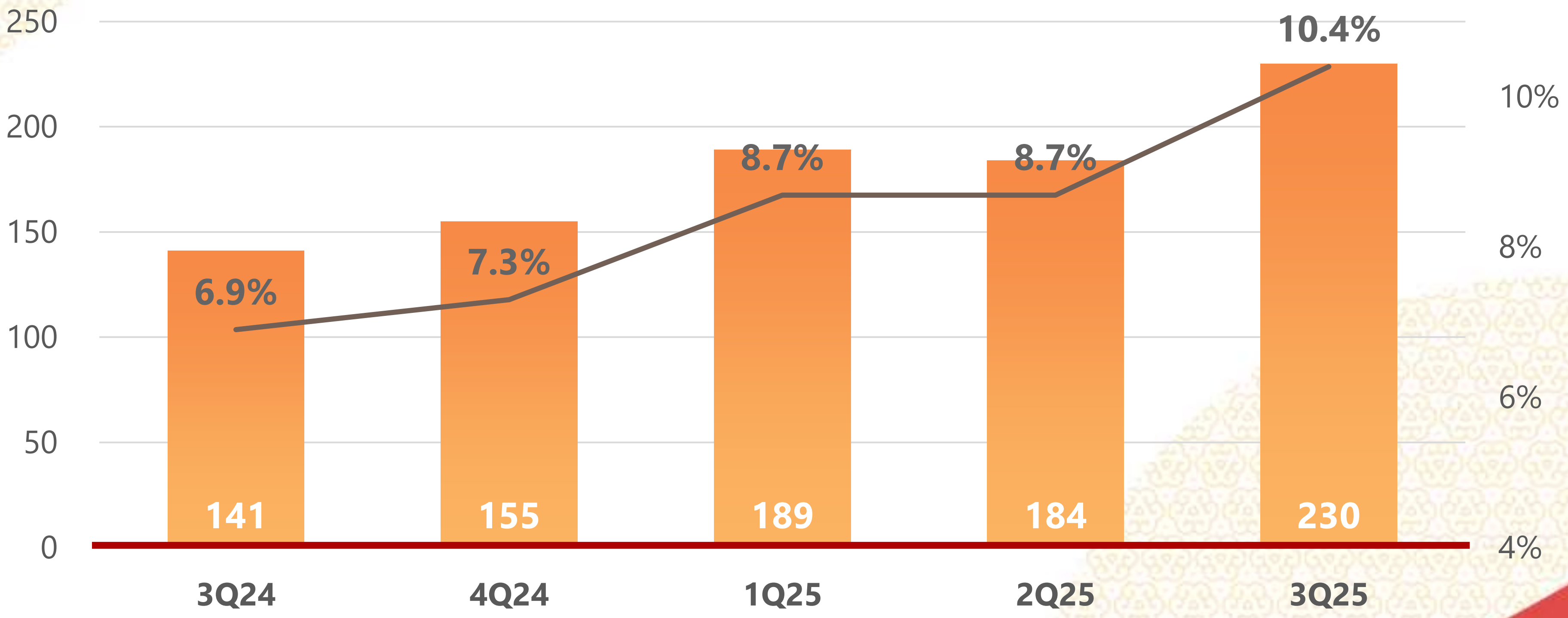
Operating Expenses

Unit : NT$ million

Items	3Q25		2Q25		QoQ	3Q24		YoY
	Amount	%	Amount	%		Amount	%	
Selling expenses	390	17.7%	395	18.8%	-1.3%	395	19.3%	-1.3%
Administrative expenses	120	5.5%	117	5.6%	2.2%	118	5.7%	2.0%
R&D expenses	4	0.2%	5	0.3%	-17.9%	4	0.2%	2.0%

Net Profits after Tax & EPS

Unit : NT$ million



EPS	**2.18**	**2.41**	**2.93**	**2.89**	**3.53**

Profits after tax　Profit margin

3Q25 Takeaway/delivery ratio

Region	Taiwan			Hong Kong				U.S.
Brand	八方雲集	梁社漢	芳珍蔬食	八方雲集	百芳 池上便當	八方麵屋	梁社漢	BAFANG DUMPLING 八方雲集
Takeaway/ delivery	68.3%	86.6%	64.0%	58.5%	40.0%	48.1%	50.2%	62.7%
In-store dining	31.7%	13.4%	36.0%	41.5%	60.0%	51.9%	49.8%	37.3%

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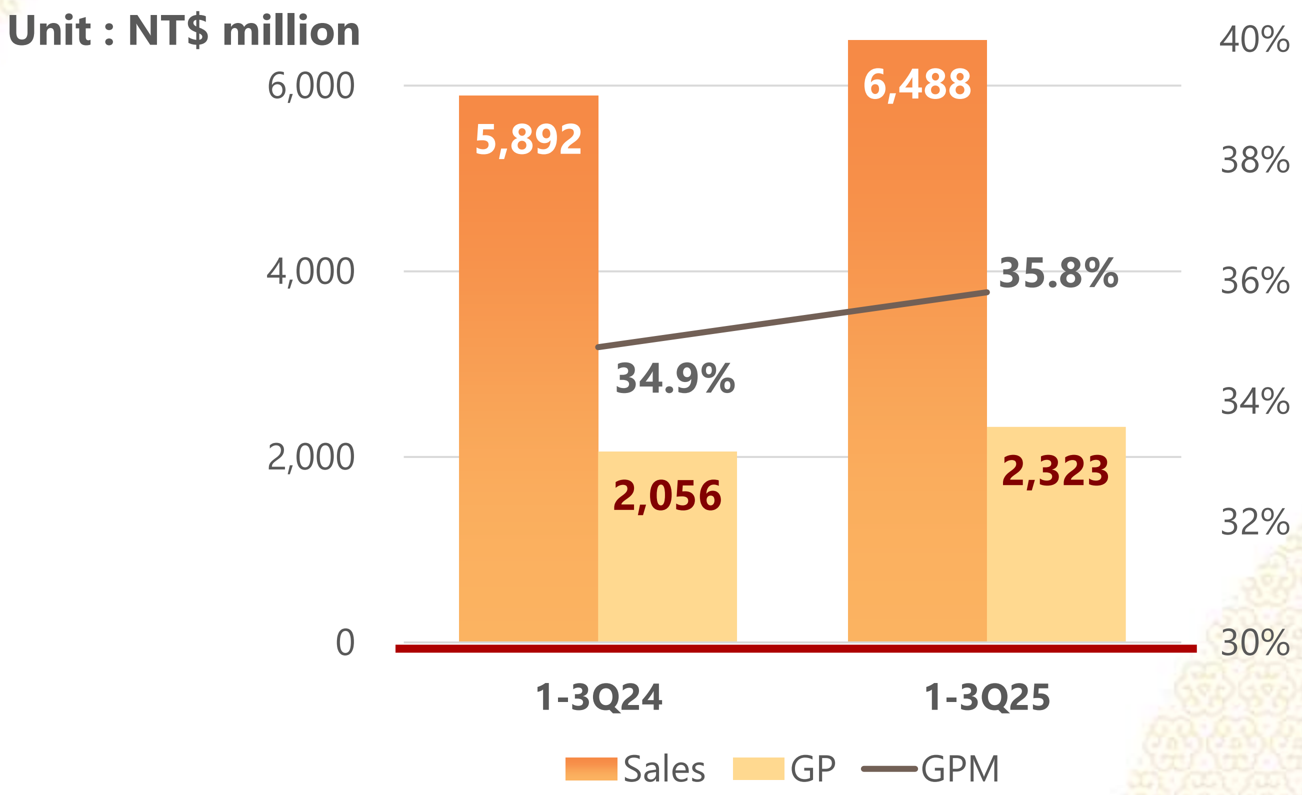
1-3Q 2025 Financial Results

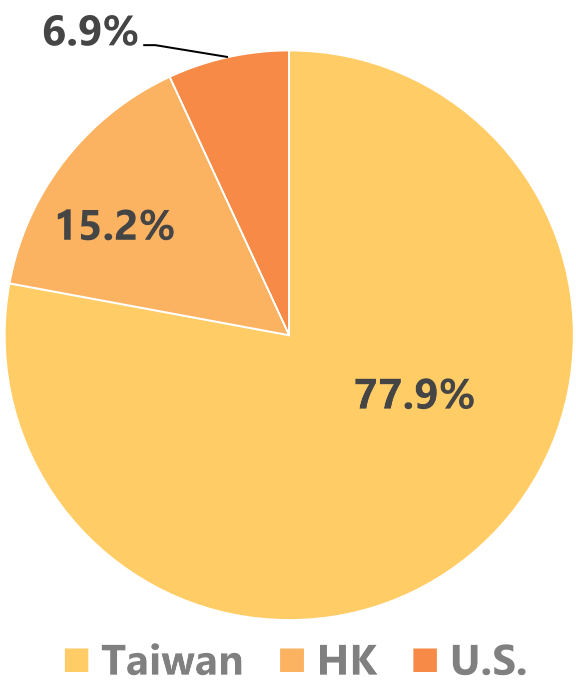
Sales Revenues & Gross Profits



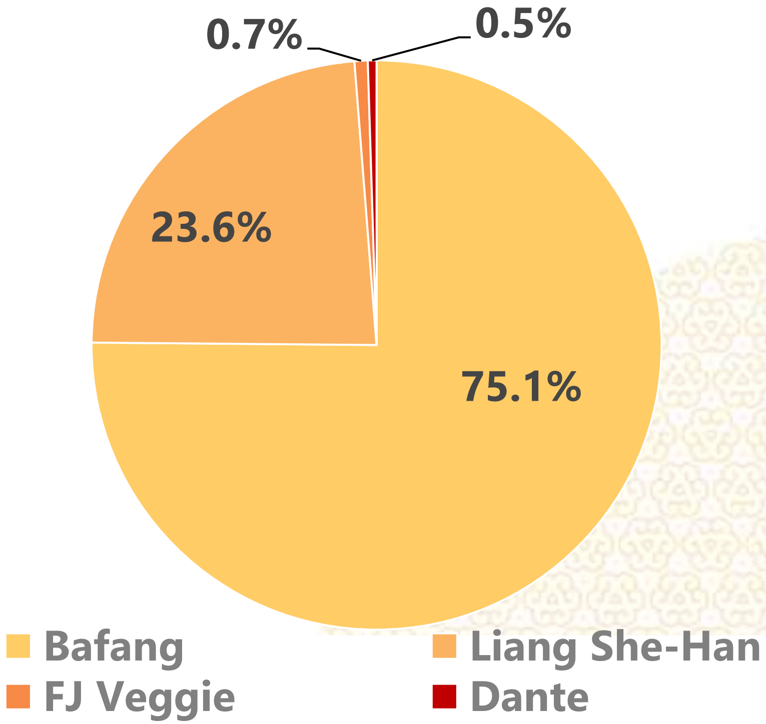
1-3Q25	YoY
Sales	10.1%
GP	13.0%

Sales Breakdown

by Regions_1-3Q25



by Brands _1-3Q25



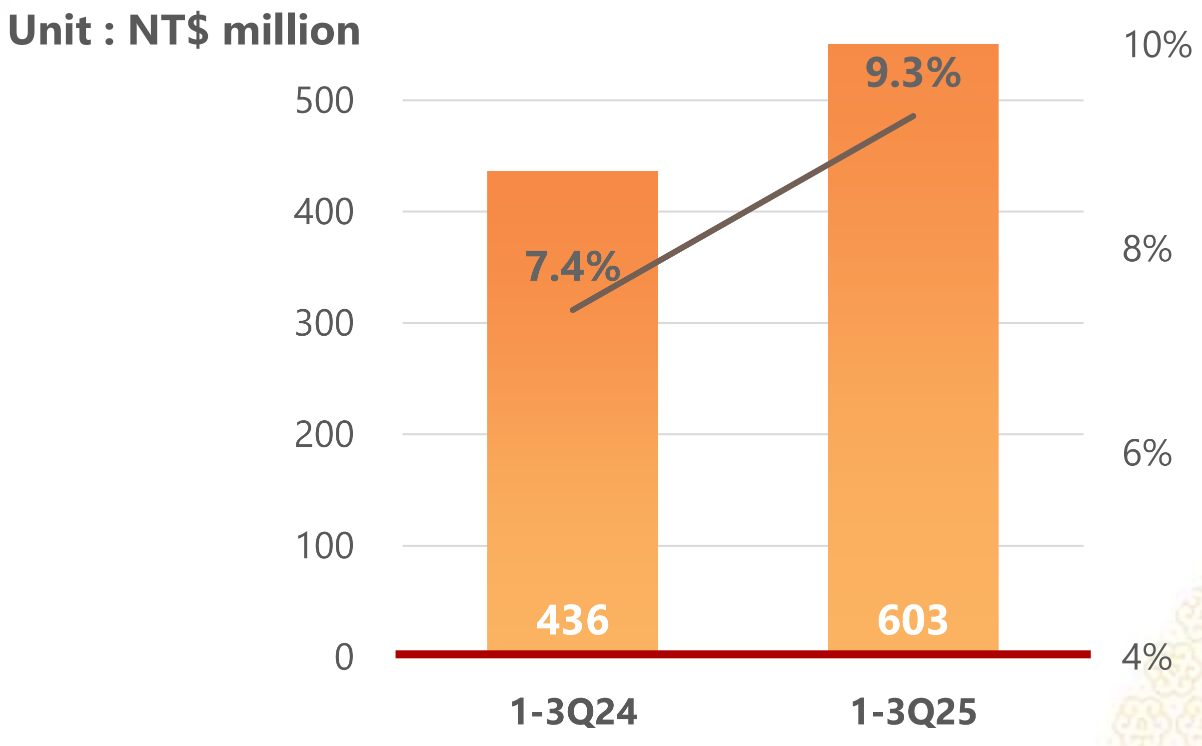
All three brands in HK are under Bafang

Operating Expenses

Unit : NT$ million

Items	1-3Q25		1-3Q24		YoY
	Amount	%	Amount	%	
Selling expenses	1,192	18.4%	1,180	20.0%	1.0%
Administrative expenses	353	5.4%	338	5.7%	4.5%
R&D expenses	14	0.2%	13	0.2%	10.8%

Net Profits after Tax & EPS



	1-3Q24	1-3Q25
EPS	6.64	9.34

* Cash capital increase of 60 million in September 2021

Balance Sheets & Key Indices

Unit : NT$ million

Items	9/30/2025		12/31/2024		9/30/2024	
	Amount	%	Amount	%	Amount	%
Cash & Marketable Securities	1,405	19.7%	1,331	19.8%	1,287	20.5%
Inventories	441	6.2%	299	4.4%	224	3.6%
Net PP&E	3,180	44.6%	2,879	42.8%	2,547	40.6%
Total Assets	**7,135**	100.0%	**6,723**	100.0%	**6,267**	100.0%
Current Liabilities	2,163	30.3%	1,657	24.6%	1,497	23.9%
Long-term Interest-bearing Debts	1,234	17.3%	1,250	18.6%	1,261	20.1%
Total Liabilities	**3,397**	47.6%	**2,907**	43.2%	**2,757**	44.0%
Total Shareholders' Equity	**3,738**	52.4%	**3,816**	56.8%	**3,510**	56.0%
Key Indices						
Current Ratio	102.4%		120.3%		126.4%	
Quick ratio	77.2%		93.2%		100.2%	
Days to collect accounts receivable	7.7		7.8		7.5	
Average days to sell inventory	24.3		19.0		16.8	
Rate of return on assets	12.2%		9.7%		9.8%	

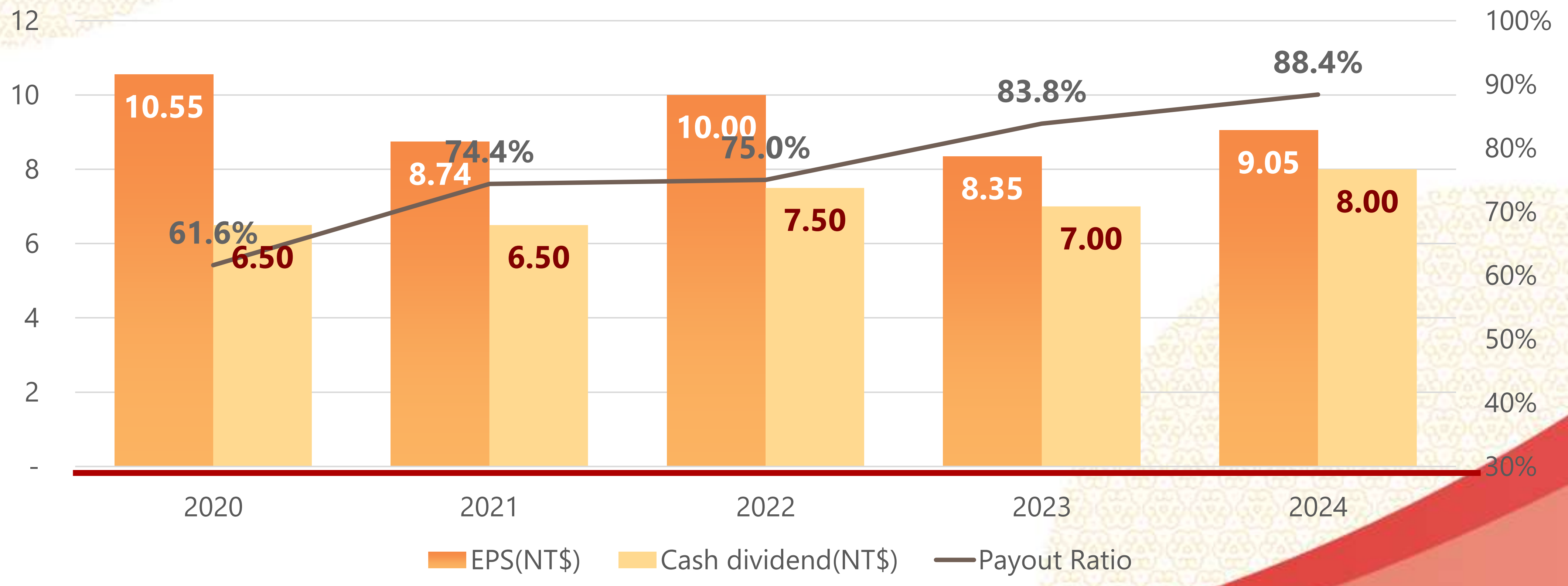
Cash Flows

Unit : NT$ million

Items	1-3Q25	1-3Q24
Beginning Balance	962	804
Cash flows from operating activities	1,077	995
Cash flows (used in) generated from investing activities	(543)	216
Cash flows generated used in financing activities	(310)	(909)
Ending Balance	1,136	1,119

Dividend Policy

8/12/2025 Board of Directors Approved NT$4 Cash Dividend for the First Half of 2025



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Business Performance and Outlook

八方雲集國際股份有限公司
BAFANG YUNJI INTERNATIONAL CO.,LTD

Q & A

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